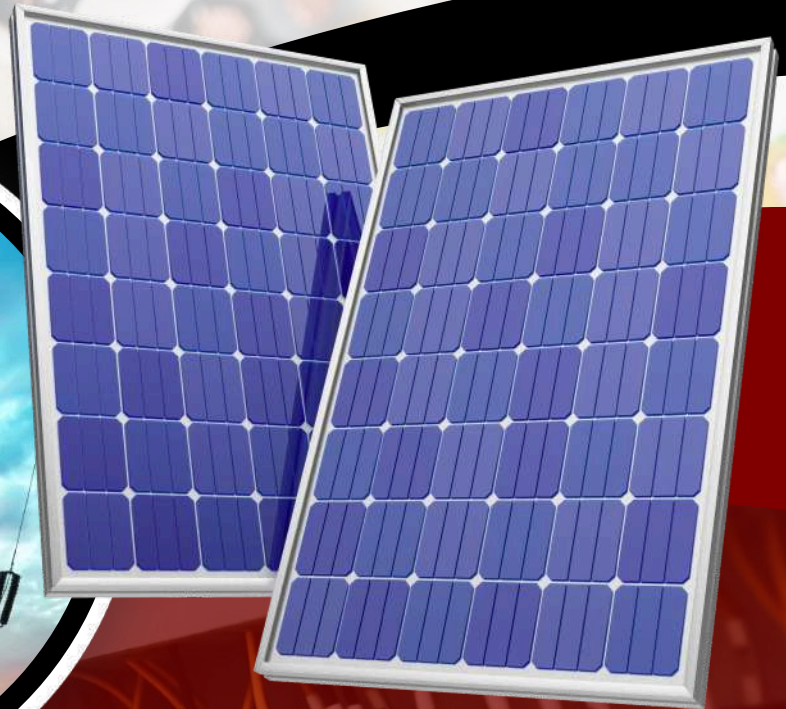




MAKHAFS
TRADING ENTERPRISE (PTY) LTD
Project Execution (Electrical Installation)
Member of ECA and ECB

Company Profile





EXECUTIVE SUMMARY

MAKHAFS TRADING ENTERPRISE (PTY) LTD is a 100% black-owned, Gauteng-based company established in 2014, specializing in high-quality electrical installations, maintenance, and material supply. We are committed to transforming the economy through equitable participation and delivering exceptional services that enhance quality and safety. As proud members of ECA and ECB, we are dedicated to reducing risk and improving compliance for our diverse clientele across all market sectors. Our success is built on a reputation for reliability, technical expertise, and exceeding client expectations, enabling our expansion throughout South Africa. We leverage a network of specialized alliances to provide comprehensive and effective solutions.

COMPANY OVERVIEW

Legal Name: MAKHAFS TRADING ENTERPRISE (PTY) LTD

Registration Number: 2014/212017/07

Established: 2014

Location: Pretoria, Gauteng, South Africa

Ownership: 100% Black Owned

Accreditations: Member of ECA (Electrical Contractors' Association) and
ECB (Electrical Contractors' Board)





OUR VISION

To be the leading and most trusted provider of innovative electrical and integrated security solutions, committed to ensuring safety, efficiency, and sustainable infrastructure, while empowering communities and fostering skills development across South Africa

OUR VISION

To deliver unparalleled electrical and integrated security solutions, driven by a commitment to safety, quality, and compliance, while fostering client satisfaction and contributing to skills development and community empowerment.

OUR VALUES

Our values guide our interactions with business partners, communities, and each other, fostering a culture where ideas, people, and success can flourish.

- **Customer Oriented:** We place our clients at the forefront of everything we do, ensuring their needs are met with tailored solutions and exceptional service, fostering long-term satisfaction and trust.
- **Co-existence & Co-operation:** We foster a collaborative environment internally and with our partners, believing that mutual respect and teamwork are essential for delivering comprehensive and effective solutions.
- **Honest Feedback & Discipline:** We maintain an organizational culture rooted in transparency, constructive feedback, and disciplined execution, ensuring accountability and continuous improvement in all our operations.
- **Leadership & Initiative:** We empower our team members to take ownership and innovate, fostering a proactive approach to problem-solving and service delivery that stimulates productivity and drives excellence.
- **Excellence in Service:** We are committed to delivering the highest standards of quality and workmanship in every project, ensuring that our electrical and security solutions are robust, efficient, and reliable.
- **Reliability & Integrity:** We operate with unwavering honesty and ethical principles, ensuring that our clients can consistently depend on our services, products, and commitments.





OUR SERVICES

MAKHAFS TRADING ENTERPRISE (PTY) LTD offers a comprehensive range of electrical and integrated security solutions, ensuring quality, safety, and efficiency for domestic, commercial, and industrial clients.

Electrical & Solar Solutions:

- Electrical Installations, Maintenance, and Repairs (Domestic, Commercial, Industrial)
- Wiring of Domestic, Commercial, and Industrial Premises
- New Installations (Low Voltage and Medium Voltage)
- Construction and Refurbishment of MV Lines
- Installation of Mini Subs
- Analysis of Power Low Voltage
- Earthing and Installation of Lighting
- Electrical Motor and Starter Services
- Electrification (Overhead and Underground)
- Post Connection Services
- Minor/Major Reticulation
- Commercial and Residential Solar Installation

Security Systems & Fencing:

- Electric Fencing Installation and Maintenance
- Supplying Electrical Components for Security Systems
- CCTV Camera Systems
- Alarms and Intercoms
- Gate Motors
- Conventional Fencing
- Invisible Mesh Fencing (De-Fence, Betafence, etc.)
- Robo-guard Beams
- Wireless Alarms
- Palisade Fencing
- Turnkey Perimeter Security Systems: We provide complete integrated security solutions.

Compliance & Certification:

- Issuing of COC (Certificate of Compliance) for Domestic, Commercial, and Industrial Electrical Installations
- Issuing Electric Fence Certificates (COC)
- Issuing COC for Commercial and Residential Solar Installations





SAFETY, HEALTH, ENVIRONMENT & QUALITY (SHEQ)

MAKHAFS TRADING ENTERPRISE (PTY) LTD is committed to maintaining the highest standards of quality, health, safety, and environmental performance.

- **Quality Management System:** Our system is designed to meet the requirements of ISO 9001:2000, ensuring designated responsibility, clear objectives, and continuous improvement. Management is ultimately responsible for establishing, implementing, and maintaining the quality system, with all employees authorised to initiate action to prevent nonconformity, identify problems, and provide solutions.
- **Occupational Safety, Health and Environmental (SHE) Policy:** The health and safety of all our employees and other persons on company premises is of paramount importance. Management is committed to environmental preservation and ensures active employee involvement in promoting the SHE policy.
- **Compliance & Risk Minimisation:** We continually improve our SHE performance, comply with all applicable legislation, regulations, and internal policies, and commit to pollution prevention. We minimise risk by protecting people, assets, income, and the environment in which we operate.
- **Communication:** We ensure informative decisions through effective communication with all interested and affected parties.

BUSINESS APPROACH & EMPOWERMENT

Our aggressive marketing strategy aims to improve sales, turnover, and achieve growth targets, guided by a strong commitment to empowerment.

- **Customer Base Expansion:** We actively network with similar operators, develop more corporate clients, maintain existing relationships, and cross-sell our diverse services. We also focus on developing strong relations with both customers and suppliers.
- **Pricing Strategy:** We provide written quotations only after a first-hand assessment of the premises, ensuring accuracy. All quotes are valid for 90 days. To maintain sustainable pricing, only senior personnel are authorised to price contracts.
- **Promotional Tools:** We consistently promote our business through effective testimonial ("word of mouth") advertising and institutional advertising to build awareness and enhance our image.





BUSINESS APPROACH & EMPOWERMENT

Goals & Objectives:

- To explore diverse opportunities that result in maximum benefits for our company, employees, and customers.
 - To provide a quality, efficient service to the general public.
 - To offer an integrated, holistic approach to all projects.
 - To ensure our clients are provided with experienced and client-friendly manpower.
 - To empower the local community at large.
 - To provide on-site supervision, working closely with clients to supply the highest quality service.
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- Empowerment Commitment: We are 100% black-owned and fully compliant with the Employment Equity Act. We intend to remain a black company as far as possible, relying on non-PDI (Previously Disadvantaged Individual) entities only when necessary for specialised skills, and in a sub-contractor capacity. Our ambition is to become the "supplier of choice" based on service delivery, price, and quality, rather than solely on empowerment status.





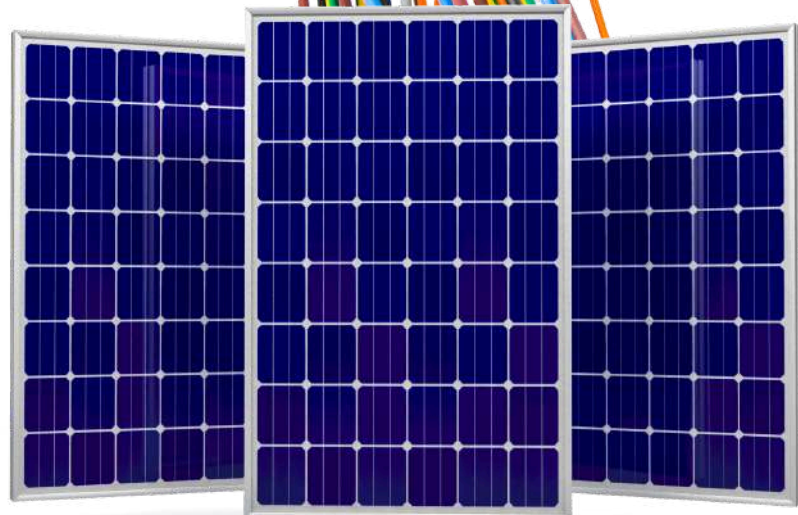
PREVIOUS PROJECT EXPERIENCE

- **Project Type** : **HOUSE WIRING**
 - Employer : STONEHILL DEVELOPER'S
 - Value : R89,000.00
 - Area : THE HILLS
 - Contact Person & No : MR POTGITER, 082 264 7752
 - Period : November 2018 - March 2019

 - **Project Type** : **REFURBISHMENT**
 - Employer : ETEINNE BEDEKER ATTORNEYS
 - Value : R55,000.00
 - Area : WOODHILL HOUSE
 - Contact Person & No : ETEINNE BEDEKER, 0123653412
 - Period : October 2018 - December 2018

 - **Project Type** : **HOUSE WIRING**
 - Employer : STONEHILL DEVELOPER'S
 - Value : R87,000.00
 - Area : COPERLEAF
 - Contact Person & No : MR POGITER, 082 264 7752
 - Period : July 2019 - November 2019

 - **Project Type** : **HOUSE WIRING**
 - Employer : STONEHILL DEVELOPERS
 - Value : R90,000.00
 - Area : THE RIDGE, SILVERLAKES
 - Contact Person & No : MR POGITER, 082 264 7752
 - Period : October 2019 - January 2020
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Let's Stay Connected



Our Website

www.makhafs.co.za



Our Email

info@makhafs.co.za



Our Location

2570 ROAD 66 THABO STREET,
NELLMAPIUS, PRETORIA, GAUTENG, 0122



Our Phone

082 070 2270 / 083 3451837

